

Old Fashioned Quality — Modern Service

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# **PERKINS- DEWILDE NURSERIES**

INCORPORATED

**Shiloh, New Jersey**

Telephone Bridgeton 9-1018

4 Miles West of Bridgeton  
on Bridgeton-Salem Pike

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## **1954-55**

**WHOLESALE ONLY**

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**JACKSON & PERKINS CO., NEWARK, N. Y., OWNERS**



## AZALEA

Price  
Per 100

### AZALEA *Kaempferi*. Pink. B&B.

|               |        |
|---------------|--------|
| 10-12 in..... | 150.00 |
| 12-15 in..... | 175.00 |
| 15-18 in..... | 225.00 |
| 18-21 in..... | 275.00 |

### AZALEA *Kaempferi*. Red. B&B.

|               |        |
|---------------|--------|
| 10-12 in..... | 150.00 |
| 12-15 in..... | 175.00 |
| 15-18 in..... | 225.00 |
| 18-21 in..... | 275.00 |

### AZALEA *Kaempferi*. Brick red. B&B.

|               |        |
|---------------|--------|
| 10-12 in..... | 150.00 |
| 12-15 in..... | 175.00 |
| 15-18 in..... | 225.00 |
| 18-21 in..... | 275.00 |

### AZALEA KURUME *varieties*.

#### *amoena*. Purplish red, double. B&B.

|               |        |
|---------------|--------|
| 6- 8 in.....  | 60.00  |
| 8-10 in.....  | 85.00  |
| 10-12 in..... | 110.00 |
| 12-15 in..... | 175.00 |

#### *arnoldiana*. Purplish red.

|               |        |
|---------------|--------|
| 5- 6 in.....  | 50.00  |
| 6- 7 in.....  | 60.00  |
| 7- 8 in.....  | 70.00  |
| 8- 9 in.....  | 100.00 |
| 9-10 in.....  | 125.00 |
| 10-12 in..... | 150.00 |
| 12-15 in..... | 175.00 |
| 15-18 in..... | 200.00 |

#### *Christmas cheer*. Red, double. B&B.

|               |        |
|---------------|--------|
| 4- 5 in ..... | 50.00  |
| 5- 6 in ..... | 60.00  |
| 6- 7 in ..... | 70.00  |
| 7- 8 in ..... | 80.00  |
| 8- 9 in.....  | 100.00 |
| 9-10 in.....  | 125.00 |
| 10-12 in..... | 150.00 |

#### *flame*. Orange red. B&B.

|               |        |
|---------------|--------|
| 8-10 in.....  | 100.00 |
| 10-12 in..... | 125.00 |
| 12-15 in..... | 150.00 |
| 15-18 in..... | 175.00 |
| 18-21 in..... | 200.00 |



AZALEA KURUME varieties—continued.

Price  
Per 100

*binodigeri*. Red. B&B.

|               |        |
|---------------|--------|
| 4- 5 in.....  | 50.00  |
| 5- 6 in.....  | 60.00  |
| 6- 7 in.....  | 70.00  |
| 7- 8 in.....  | 80.00  |
| 8- 9 in.....  | 100.00 |
| 9-10 in.....  | 125.00 |
| 10-12 in..... | 150.00 |
| 12-15 in..... | 250.00 |
| 15-18 in..... | 300.00 |

*binomayo*. Soft pink. B&B.

|               |        |
|---------------|--------|
| 6- 7 in.....  | 60.00  |
| 7- 8 in.....  | 70.00  |
| 8- 9 in.....  | 100.00 |
| 9-10 in.....  | 110.00 |
| 10-12 in..... | 135.00 |
| 12-15 in..... | 175.00 |
| 15-18 in..... | 200.00 |
| 18-21 in..... | 250.00 |
| 21-24 in..... | 300.00 |

MAY GLORY. Same as Red Progress but blooms  
about ten days later. B&B.

|               |        |
|---------------|--------|
| 6- 7 in.....  | 70.00  |
| 7- 8 in.....  | 80.00  |
| 8- 9 in.....  | 100.00 |
| 9-10 in.....  | 125.00 |
| 10-12 in..... | 150.00 |

PINK PROGRESS. Clear pink later flowering than  
Red Progress. B&B.

|              |        |
|--------------|--------|
| 5- 6 in..... | 60.00  |
| 6- 7 in..... | 70.00  |
| 7- 8 in..... | 80.00  |
| 8- 9 in..... | 100.00 |
| 9-10 in..... | 125.00 |

RED PROGRESS. Red flowers half again as large as  
Hinodigeri. B&B.

|               |        |
|---------------|--------|
| 5- 6 in.....  | 60.00  |
| 6- 7 in.....  | 70.00  |
| 7- 8 in.....  | 80.00  |
| 8- 9 in.....  | 100.00 |
| 9-10 in.....  | 125.00 |
| 10-12 in..... | 150.00 |

*sanderi*. Very late pink. B&B. High growing type.

(Sanderi also available in low growing type  
same sizes and price—please state preference.)

|               |        |
|---------------|--------|
| 6- 7 in.....  | 70.00  |
| 7- 8 in.....  | 80.00  |
| 8- 9 in.....  | 100.00 |
| 9-10 in.....  | 110.00 |
| 10-12 in..... | 135.00 |
| 12-15 in..... | 175.00 |
| 15-18 in..... | 225.00 |

AZALEA KURUME varieties—continued.

Price  
Per 100

*snow*. Pure white. B&B.

|               |        |
|---------------|--------|
| 5- 6 in.....  | 60.00  |
| 6- 7 in.....  | 70.00  |
| 7- 8 in.....  | 80.00  |
| 8- 9 in.....  | 110.00 |
| 9-10 in.....  | 135.00 |
| 10-12 in..... | 175.00 |
| 12-15 in..... | 200.00 |

EVERGREEN AND  
SEMI-EVERGREEN SHRUBS

Price  
Per 100

ABELIA *grandiflora*. Glossy abelia. White flowers,  
almost evergreen foliage. B&B.

|               |        |
|---------------|--------|
| 18-24 in..... | 175.00 |
| 2- 3 ft.....  | 250.00 |
| 3- 4 ft.....  | 375.00 |

BERBERIS *Julianae* B&B.

|               |        |
|---------------|--------|
| 12-15 in..... | 175.00 |
| 15-18 in..... | 225.00 |
| 18-24 in..... | 275.00 |
| 24-30 in..... | 325.00 |
| 30-36 in..... | 375.00 |
| 3-3½ ft.....  | 450.00 |

*verruculosa*. B&B.

|               |        |
|---------------|--------|
| 10-12 in..... | 125.00 |
| 12-15 in..... | 150.00 |
| 15-18 in..... | 175.00 |
| 18-24 in..... | 225.00 |
| 24-30 in..... | 275.00 |

EUONYMUS PATENS B & B

|               |        |
|---------------|--------|
| 15-18 in..... | 200.00 |
| 18-24 in..... | 250.00 |
| 24-30 in..... | 350.00 |

LIGUSTRUM *lucidum*. B&B.

|               |        |
|---------------|--------|
| 15-18 in..... | 125.00 |
| 18-24 in..... | 150.00 |
| 24-30 in..... | 175.00 |
| 30-36 in..... | 225.00 |

VIBURNUM, *rhytidophyllum*. B&B.

|               |        |
|---------------|--------|
| 18-24 in..... | 225.00 |
| 24-30 in..... | 275.00 |
| 30-36 in..... | 375.00 |
| 3-3½ ft.....  | 425.00 |

## DECIDUOUS SHRUBS AND TREES

ACER *polymorphum atropurpurea*. Blood leaf Japanese maple. Grafted plants. Price  
Per 100

|                                      |        |
|--------------------------------------|--------|
| 12-15 in. B&B.....                   | 275.00 |
| 15-18 in. B&B.....                   | 375.00 |
| 18-24 in. B&B.....                   | 450.00 |
| 1 year plants in Cloverset pots..... | 175.00 |

*polymorphum dissectum atropurpurea*. B&B.

|                                      |        |
|--------------------------------------|--------|
| 1 year plants in Cloverset pots..... | 175.00 |
| 2 year plants in Cloverset pots..... | 275.00 |

CORNUS *florida rubra*. Pink flowering dogwood. B&B.

|               |           |
|---------------|-----------|
| 18-24 in..... | 225.00    |
| 2-3 ft.....   | 325.00    |
| 3-4 ft.....   | 450.00    |
| 4-5 ft.....   | Each 7.50 |

*kousa*

Dense heads of creamy-white flowers. B&B.

|              |        |
|--------------|--------|
| 2- 3 ft..... | 275.00 |
| 3- 4 ft..... | 425.00 |

### HYDRANGEA

*Otaksa*. B&B.

|                         |        |
|-------------------------|--------|
| 3- 4 branches.....      | 60.00  |
| 5- 6 branches.....      | 75.00  |
| 7- 8 branches.....      | 100.00 |
| 8-10 branches.....      | 125.00 |
| 10-12 branches.....     | 150.00 |
| 12-15 branches.....     | 175.00 |
| 15-20 branches.....     | 200.00 |
| 20 branches and up..... | 225.00 |

JASMINUM *nudiflorum* (Winter Jasmine). Yellow flowers. Very showy shrub in early spring. B&B.

|               |        |
|---------------|--------|
| 18-24 in..... | 75.00  |
| 2- 3 ft.....  | 100.00 |
| 3- 4 ft.....  | 150.00 |

LABURNUM *vossi*. Long pendulous racemes of yellow blooms. B&B.

|               |        |
|---------------|--------|
| 18-24 in..... | 175.00 |
| 2- 3 ft.....  | 275.00 |
| 3- 4 ft.....  | 325.00 |
| 4- 5 ft.....  | 400.00 |

LIGUSTRUM *ovalifolium aurea*. B&B.

|               |        |
|---------------|--------|
| 15-18 in..... | 60.00  |
| 18-24 in..... | 75.00  |
| 2- 3 ft.....  | 100.00 |

MAGNOLIA *glauca*. Sweet bay. B&B.

|               |           |
|---------------|-----------|
| 18-24 in..... | 200.00    |
| 2- 3 ft.....  | 250.00    |
| 3- 4 ft.....  | 350.00    |
| 4- 5 ft.....  | Each 5.00 |
| 5- 6 ft.....  | Each 7.50 |

DECIDUOUS SHRUBS—continued

Price  
Per 100

*alba superba*, B&B.

|               |                  |
|---------------|------------------|
| 18-24 in..... | 175.00           |
| 2- 3 ft.....  | 250.00           |
| 3- 4 ft.....  | 350.00           |
| 4- 5 ft.....  | <i>Each</i> 5.00 |
| 5- 6 ft.....  | <i>Each</i> 6.50 |

*Lennei*, B&B.

|               |        |
|---------------|--------|
| 18-24 in..... | 300.00 |
| 2- 3 ft.....  | 400.00 |

*nigra*, B&B.

|               |        |
|---------------|--------|
| 18-24 in..... | 300.00 |
| 2- 3 ft.....  | 350.00 |
| 3- 4 ft.....  | 450.00 |

*soulangeana*, B&B.

|               |                  |
|---------------|------------------|
| 18-24 in..... | 175.00           |
| 2- 3 ft.....  | 250.00           |
| 3- 4 ft.....  | 350.00           |
| 4- 5 ft.....  | <i>Each</i> 5.00 |
| 5- 6 ft.....  | <i>Each</i> 6.50 |
| 6- 7 ft.....  | <i>Each</i> 9.00 |

*stellata*, B&B.

|               |                  |
|---------------|------------------|
| 18-24 in..... | 350.00           |
| 2- 3 ft.....  | 450.00           |
| 3- 4 ft.....  | <i>Each</i> 6.00 |

PIERIS

*japonica*, White bell-shaped flowers produced in clusters during April and May. B&B.

|               |        |
|---------------|--------|
| 10-12 in..... | 200.00 |
| 12-15 in..... | 250.00 |
| 15-18 in..... | 300.00 |
| 18-24 in..... | 475.00 |

VIBURNUM.

Add 50c per plant if wanted B&B. on all Viburnum.

*virbunum carlesii*, B&B.

|               |                  |
|---------------|------------------|
| 15-18 in..... | 200.00           |
| 18-24 in..... | 250.00           |
| 24-30 in..... | 350.00           |
| 30-36 in..... | <i>Each</i> 5.00 |

*dilatatum*.

|               |        |
|---------------|--------|
| 18-24 in..... | 60.00  |
| 2- 3 ft.....  | 80.00  |
| 3- 4 ft.....  | 100.00 |

*Prunifolium*. (Black Haw.) White flowers. Black fruit.

|               |        |
|---------------|--------|
| 18-24 in..... | 75.00  |
| 2- 3 ft.....  | 125.00 |
| 3- 4 ft.....  | 150.00 |



VIBURNUM—Continued

Price  
Per 100

*theiferum.*

|               |        |
|---------------|--------|
| 18-24 in..... | 60.00  |
| 2- 3 ft.....  | 75.00  |
| 3- 4 ft.....  | 85.00  |
| 4- 5 ft.....  | 100.00 |

*tomentosum plicatum.*

|               |        |
|---------------|--------|
| 18-24 in..... | 70.00  |
| 2- 3 ft.....  | 85.00  |
| 3- 4 ft.....  | 125.00 |
| 4- 5 ft.....  | 150.00 |
| 5- 6 ft.....  | 175.00 |

**VIBURNUM CARLCEPHALUM**

(Plant Patent No. 776)

A new fragrant snowball. Sturdy plants produce large clusters of very fragrant white flowers. Extremely hardy.

*Wholesale Prices*

|               | <i>Each</i> | <i>per 3</i> | <i>per 12</i> |
|---------------|-------------|--------------|---------------|
| 15-18 in..... | \$2.50      | \$7.00       | \$25.00       |
| 18-24 in..... | 3.00        | 8.00         | 32.00         |
| 24-36 in..... | 4.00        | 11.00        | 40.00         |

*Suggested Retail Prices*

|               |      |       |       |
|---------------|------|-------|-------|
| 15-18 in..... | 5.00 | 14.00 | 50.00 |
| 18-24 in..... | 6.00 | 16.00 | 60.00 |
| 24-36 in..... | 7.50 | 20.00 | 75.00 |

**COTONEASTER**

Price  
Per 100

(All in Cloverset Pots)

COTONEASTER

*apiculata.*

|             |        |
|-------------|--------|
| 1 year..... | 150.00 |
| 2 year..... | 200.00 |

*Franchetii.*

|             |        |
|-------------|--------|
| 1 year..... | 150.00 |
| 2 year..... | 200.00 |

*Henryana.*

|             |        |
|-------------|--------|
| 1 year..... | 150.00 |
| 2 year..... | 200.00 |

*microphylla.*

|             |        |
|-------------|--------|
| 1 year..... | 150.00 |
| 2 year..... | 200.00 |

*horizontalis.*

|             |        |
|-------------|--------|
| 1 year..... | 150.00 |
| 2 year..... | 200.00 |



## PYRACANTHA

### PYRACANTHA

(All in Cloverset Pots)

Price  
Per 100

*coccinea Lalandi.* Orange-red berries.

|              |        |
|--------------|--------|
| 1 year.....  | 150.00 |
| 2 year ..... | 200.00 |

*Angustifolia.* Yellow berries.

|             |        |
|-------------|--------|
| 1 year..... | 150.00 |
| 2 year..... | 200.00 |

*Rodgersiana.* Orange berries.

|              |        |
|--------------|--------|
| 1 year.....  | 150.00 |
| 2 year ..... | 200.00 |

*Rodgersiana.* (Dwarf.) Red berries.

|              |        |
|--------------|--------|
| 1 year.....  | 150.00 |
| 2 year ..... | 200.00 |

*Rodgersiana.* (Upright.) Red berries.

|             |        |
|-------------|--------|
| 1 year..... | 150.00 |
| 2 year..... | 200.00 |

## NEW ILEX CRENATA

### GREEN ISLAND HOLLY

Plant Pat. 817

A compact form of Ilex Crenata Microphylla with no awkward breaks of upright leaders. Where low, spreading, broad-leaved evergreens are needed, GREEN ISLAND HOLLY is the answer.

Exactly right for foundation use, low masses or specimens.

Happy in sun or moderate shade, wet or dry locations, lime or acid soil.

Has the same dark green appearance summer and winter.

Compact growing, requires no shearing.

Is hardy in the same range as Convexleaf Holly Bullata or Convexa).

| GRADE     | Recommended Retail Price | Wholesale Price |
|-----------|--------------------------|-----------------|
| 10-12 in. | 3.40 ea.                 | 2.15 ea.        |
| 12-15 in. | 4.50 ea.                 | 2.55 ea.        |
| 15-18 in. | 6.00 ea.                 | 3.20 ea.        |
| 18-24 in. | 8.50 ea.                 | 4.50 ea.        |
| 24-30 in. | 10.50 ea.                | 6.25 ea.        |

## ILEX (Holly)

Price  
Per 100

ILEX *bullata.* (*Convexa*). B&B.

|               |        |
|---------------|--------|
| 10-12 in..... | 150.00 |
| 12-15 in..... | 200.00 |
| 15-18 in..... | 275.00 |
| 18-24 in..... | 400.00 |

ILEX—continued

Price  
Per 100

*crenata*. Japanese holly. Smooth green leaves, ever green with black berries. B&B.

|               |                  |
|---------------|------------------|
| 15-18 in..... | 225.00           |
| 18-24 in..... | 350.00           |
| 24-30 in..... | 450.00           |
| 30-36 in..... | <i>Each</i> 6.50 |
| 36-42 in..... | <i>Each</i> 8.50 |

MICROPHYLLA

|               |                  |
|---------------|------------------|
| 15-18 in..... | 225.00           |
| 18-24 in..... | 350.00           |
| 24-30 in..... | 450.00           |
| 30-36 in..... | <i>Each</i> 6.50 |

*crenata latifolia*. Evergreen, broad leaf. B&B.

|               |                  |
|---------------|------------------|
| 15-18 in..... | 225.00           |
| 18-24 in..... | 350.00           |
| 24-30 in..... | 450.00           |
| 30-36 in..... | <i>Each</i> 6.50 |
| 36-42 in..... | <i>Each</i> 8.50 |

*glabra*. Inkberry. Black berries. B&B.

|               |        |
|---------------|--------|
| 15-18 in..... | 225.00 |
| 18-24 in..... | 300.00 |
| 24-30 in..... | 400.00 |
| 30-36 in..... | 500.00 |



ILEX GLABRA

CRENATA ROTUNDIFOLIA

|               |                  |
|---------------|------------------|
| 12-15 in..... | 200.00           |
| 15-18 in..... | 250.00           |
| 18-24 in..... | 400.00           |
| 24-30 in..... | <i>each</i> 5.50 |

ILEX—continued

Price  
Per 100

*opaca*. American holly. Red berries. B&B.

|               |                   |
|---------------|-------------------|
| 24-30 in..... | 350.00            |
| 30-36 in..... | 450.00            |
| 3- 4 ft.....  | <i>Each</i> 5.50  |
| 4- 5 ft.....  | <i>Each</i> 8.50  |
| 5- 6 ft.....  | <i>Each</i> 12.50 |
| 6- 7 ft.....  | <i>Each</i> 15.00 |
| 7- 8 ft.....  | <i>Each</i> 17.50 |

*sieboldi*.

|               |        |
|---------------|--------|
| 18-24 in..... | 60.00  |
| 2- 3 ft.....  | 75.00  |
| 3- 4 ft.....  | 100.00 |

*verticillata*. Common Winterberry.

|               |        |
|---------------|--------|
| 18-24 in..... | 60.00  |
| 2- 3 ft.....  | 75.00  |
| 3- 4 ft.....  | 100.00 |

## HYBRID LILACS

|               |       |
|---------------|-------|
| 12-18 in..... | 50.00 |
| 18-24 in..... | 65.00 |
| 2- 3 ft.....  | 85.00 |

(Add 50c per plant for B. & B.)

Candeur, Single White  
 Congo, Single Magenta  
 Edith Cavell, Double White  
 Ellen Willmott, Double White  
 Glory, Single Magenta  
 Jacques Callot, Single Lilac  
 Lucie Baltet, Single Pink  
 Ludwig Spaeth, Single Purple  
 Katherine Havemeyer, Double Pink  
 Mme. Antoine Buchner, Double Pink  
 Mme. Casimir Perier, Double White  
 Mme. F. Morel, Single Magenta  
 Mme. Lemoine, Double White  
 Monge, Single Purple  
 Night, Single Deep Purple  
 Paul Hariot, Double Purple  
 Paul Thirion, Double Magenta  
 Philemon, Single Deep Purple  
 Pres. Grevy, Double Blue  
 Pres. Falliers, Double Lilac  
 Pres. Lincoln, Single Blue  
 Ruhm Von Horstenstein, Single Magenta  
 Souv. De Louis Thibault, Double Blue  
 Stadtgartner Rodpeltz, Double Deep Purple  
 Wm. Robinson, Double Magenta

## SHADE TREES

|   | Price<br>Per 100 |
|---|------------------|
| <b>GINKGO <i>biloba</i>. Maidenhair Tree.</b> |                  |
| 1½-1¾ in. cal.....                            | Each 5.50        |
| 1¾-2 in. cal.....                             | Each 7.00        |
| 2-2½ in. cal.....                             | Each 9.00        |
| 2½-3 in. cal.....                             | Each 12.00       |
| 3-3½ in. cal.....                             | Each 15.00       |
| 3½-4 in. cal.....                             | Each 17.50       |
| 4-4½ in. cal.....                             | Each 20.00       |

### SALIX TORTUOSA

|              |        |
|--------------|--------|
| 6- 8 ft..... | 150.00 |
| 8-10 ft..... | 200.00 |

## BOXWOOD

Price  
Per 100

### BUXUS *sempervirens*. Bush. B&B.

|               |        |
|---------------|--------|
| 8-10 in.....  | 85.00  |
| 10-12 in..... | 125.00 |
| 12-15 in..... | 150.00 |
| 15-18 in..... | 175.00 |
| 18-21 in..... | 200.00 |
| 21-24 in..... | 225.00 |
| 24-27 in..... | 275.00 |
| 27-30 in..... | 325.00 |

### *suffruticosa*. B&B.

|               |        |
|---------------|--------|
| 4- 6 in.....  | 50.00  |
| 6- 8 in.....  | 60.00  |
| 8-10 in.....  | 125.00 |
| 10-12 in..... | 150.00 |
| 12-15 in..... | 200.00 |

## CONIFERS, SPRUCES, PINES and YEWs

|  | Price<br>Per 100 |
|--|------------------|
| <b>CHAMAECY PARIS <i>Lawsoniana alumi</i>.</b> |                  |
| 18-24 in.....                                  | 150.00           |
| 24-30 in.....                                  | 200.00           |
| 30-36 in.....                                  | 250.00           |
| 36-42 in.....                                  | 300.00           |
| 3½-4 ft.....                                   | 350.00           |

### *Nootkatensis Glauca*.

|               |        |
|---------------|--------|
| 18-24 in..... | 150.00 |
| 24-30 in..... | 200.00 |
| 30-36 in..... | 250.00 |
| 3-3½ ft.....  | 300.00 |
| 3½-4 ft.....  | 400.00 |

### *obtusa gracilis pyr*. Slender hinoki cypress.

|               |           |
|---------------|-----------|
| 18-24 in..... | 225.00    |
| 24-30 in..... | 300.00    |
| 30-36 in..... | 400.00    |
| 3-3½ ft.....  | 500.00    |
| 3½-4 ft.....  | Each 6.50 |



## CHAMAECY PARIS—continued

Price  
Per 100*Obtusa Magnifica.*

|               |        |
|---------------|--------|
| 18-24 in..... | 150.00 |
| 24-30 in..... | 200.00 |
| 30-36 in..... | 250.00 |
| 36-42 in..... | 300.00 |
| 3½-4 ft.....  | 400.00 |
| 4-4½ ft.....  | 500.00 |

*obtusa nana.* Dwarf hinoki cypress.

|               |        |
|---------------|--------|
| 8-10 in.....  | 175.00 |
| 10-12 in..... | 225.00 |
| 12-15 in..... | 275.00 |
| 15-18 in..... | 350.00 |
| 18-24 in..... | 400.00 |
| 24-30 in..... | 475.00 |

*obtusa nana compacta.*

|               |        |
|---------------|--------|
| 6- 8 in.....  | 125.00 |
| 8-10 in.....  | 175.00 |
| 10-12 in..... | 225.00 |
| 12-15 in..... | 300.00 |

*pisifera, aurea.* Golden Sawara retinospora.

|               |           |
|---------------|-----------|
| 18-24 in..... | 175.00    |
| 24-30 in..... | 225.00    |
| 30-36 in..... | 275.00    |
| 3-3½ ft.....  | 325.00    |
| 3½-4 ft.....  | 425.00    |
| 4-4½ ft.....  | 525.00    |
| 4½-5 ft.....  | Each 6.25 |
| 5-5½ ft.....  | Each 7.50 |
| 5½-6 ft.....  | Each 8.50 |

*pisifera plumosa.*

|               |           |
|---------------|-----------|
| 15-18 in..... | 125.00    |
| 18-24 in..... | 175.00    |
| 24-30 in..... | 225.00    |
| 30-36 in..... | 275.00    |
| 36-42 in..... | 325.00    |
| 3½-4 ft.....  | 350.00    |
| 4-4½ ft.....  | 400.00    |
| 4½-5 ft.....  | Each 5.00 |
| 5- 6 ft.....  | Each 6.00 |

*pisifera plumosa aurea.*

|               |           |
|---------------|-----------|
| 15-18 in..... | 125.00    |
| 18-24 in..... | 175.00    |
| 24-30 in..... | 250.00    |
| 30-36 in..... | 275.00    |
| 3-3½ ft.....  | 325.00    |
| 3½-4 ft.....  | 425.00    |
| 4-4½ ft.....  | Each 5.75 |
| 4½-5 ft.....  | Each 6.75 |
| 5-5½ ft.....  | Each 7.75 |
| 5½-6 ft.....  | Each 8.75 |

CHAMAECY PARIS—continued

Price  
Per 100

*pisifera plumosa lutescens.*

|               |        |
|---------------|--------|
| 8-10 in.....  | 100.00 |
| 10-12 in..... | 125.00 |
| 12-15 in..... | 150.00 |
| 15-18 in..... | 175.00 |
| 18-24 in..... | 200.00 |
| 24-30 in..... | 250.00 |

*squarrosa Veitchi.*

|               |           |
|---------------|-----------|
| 15-18 in..... | 175.00    |
| 18-24 in..... | 200.00    |
| 24-30 in..... | 250.00    |
| 30-36 in..... | 325.00    |
| 3- 4 ft.....  | 425.00    |
| 4- 5 ft.....  | 475.00    |
| 5- 6 ft.....  | Each 5.75 |

CRYPTOMERIA. *Lobbii*

|               |           |
|---------------|-----------|
| 24-30 in..... | 300.00    |
| 30-36 in..... | 400.00    |
| 36-42 in..... | 450.00    |
| 42-48 in..... | Each 5.00 |

JUNIPERUS *chinensis mascula.*

|               |           |
|---------------|-----------|
| 18-24 in..... | 250.00    |
| 24-30 in..... | 300.00    |
| 30-36 in..... | 400.00    |
| 3-3½ ft.....  | 450.00    |
| 3½-4 ft.....  | Each 5.00 |
| 4-4½ ft.....  | Each 6.25 |
| 4½-5 ft.....  | Each 7.00 |
| 5-5½ ft.....  | Each 8.00 |

*chinensis columnaris.*

|               |           |
|---------------|-----------|
| 24-30 in..... | 300.00    |
| 30-36 in..... | 400.00    |
| 3-3½ ft.....  | 450.00    |
| 3½-4 ft.....  | Each 5.00 |
| 4-4½ ft.....  | Each 6.00 |
| 4½-5 ft.....  | Each 7.00 |
| 5-5½ ft.....  | Each 8.50 |

*chinensis femina.* (Spreading type.)

|               |        |
|---------------|--------|
| 12-15 in..... | 175.00 |
| 15-18 in..... | 250.00 |
| 18-24 in..... | 325.00 |
| 24-30 in..... | 375.00 |
| 30-36 in..... | 425.00 |

*chinensis columnaris glauca.*

|               |           |
|---------------|-----------|
| 24-30 in..... | 300.00    |
| 30-36 in..... | 400.00    |
| 3-3½ ft.....  | 450.00    |
| 3½-4 ft.....  | Each 5.00 |
| 4-4½ ft.....  | Each 6.00 |
| 4½-5 ft.....  | Each 7.00 |
| 5-5½ ft.....  | Each 8.50 |

JUNIPERUS—continued

Price  
Per 100



JUNIPER COLUMNARIS GLAUCA

*chinensis Pfitzeriana.*

|               |                  |
|---------------|------------------|
| 15-18 in..... | 225.00           |
| 18-24 in..... | 325.00           |
| 24-30 in..... | 400.00           |
| 30-36 in..... | <i>Each</i> 5.00 |
| 36-42 in..... | <i>Each</i> 7.00 |

*chinensis Pfitzeriana Compacta Glauca*

|               |        |
|---------------|--------|
| 12-15 in..... | 200.00 |
| 15-18 in..... | 250.00 |
| 18-24 in..... | 350.00 |
| 24-30 in..... | 450.00 |

*chinensis Pfitzeriana Compacta Nelsonii.*

|               |        |
|---------------|--------|
| 12-15 in..... | 175.00 |
| 15-18 in..... | 225.00 |
| 18-24 in..... | 325.00 |
| 24-30 in..... | 400.00 |

*chinensis Hetzi glauca.*

|               |        |
|---------------|--------|
| 15-18 in..... | 225.00 |
| 18-24 in..... | 325.00 |
| 24-30 in..... | 400.00 |

*chinensis Sargentii.*

|               |        |
|---------------|--------|
| 12-15 in..... | 250.00 |
| 15-18 in..... | 275.00 |
| 18-24 in..... | 375.00 |
| 24-30 in..... | 475.00 |

*chinensis Sargentii variegata.* Yellow tipped.

|               |        |
|---------------|--------|
| 12-15 in..... | 225.00 |
| 15-18 in..... | 275.00 |

JUNIPERUS—continued

Price  
Per 100



JUNIPER IRISH AND SWEDISH

*communis hibernica.*

|               |        |
|---------------|--------|
| 15-18 in..... | 100.00 |
| 18-24 in..... | 150.00 |
| 24-30 in..... | 175.00 |
| 30-36 in..... | 225.00 |
| 3-3½ ft.....  | 275.00 |

*communis depressa plumosa.*

|               |        |
|---------------|--------|
| 12-15 in..... | 175.00 |
| 15-18 in..... | 200.00 |
| 18-24 in..... | 225.00 |
| 24-30 in..... | 300.00 |
| 30-36 in..... | 350.00 |
| 36-42 in..... | 425.00 |

*excelsa stricta.*

|               |           |
|---------------|-----------|
| 8-10 in.....  | 75.00     |
| 10-12 in..... | 100.00    |
| 12-15 in..... | 150.00    |
| 15-18 in..... | 200.00    |
| 18-24 in..... | 250.00    |
| 24-30 in..... | 300.00    |
| 30-36 in..... | 350.00    |
| 36-42 in..... | 400.00    |
| 42-48 in..... | 450.00    |
| 4-4½ ft.....  | Each 5.00 |

*sabina.*

|               |        |
|---------------|--------|
| 12-15 in..... | 200.00 |
| 15-18 in..... | 250.00 |
| 18-24 in..... | 300.00 |
| 24-30 in..... | 400.00 |



JUNIPERUS—continued

Price  
Per 100

*squamata Meyeri.*

|               |        |
|---------------|--------|
| 10-12 in..... | 150.00 |
| 12-15 in..... | 200.00 |
| 15-18 in..... | 250.00 |
| 18-24 in..... | 275.00 |
| 24-30 in..... | 325.00 |

*Suecica. Swedish Juniper.*

|               |        |
|---------------|--------|
| 15-18 in..... | 100.00 |
| 18-24 in..... | 150.00 |
| 24-30 in..... | 175.00 |
| 30-36 in..... | 225.00 |
| 36-42 in..... | 275.00 |

*Virginiana Burkii.*

|               |                  |
|---------------|------------------|
| 18-24 in..... | 250.00           |
| 24-30 in..... | 300.00           |
| 30-36 in..... | 400.00           |
| 36-42 in..... | <i>Each</i> 5.00 |
| 3½-4 ft.....  | <i>Each</i> 6.00 |



JUNIPER CANNARTI

*virginiana cannarti.*

|               |                  |
|---------------|------------------|
| 18-24 in..... | 225.00           |
| 24-30 in..... | 300.00           |
| 30-36 in..... | 400.00           |
| 36-42 in..... | 450.00           |
| 42-48 in..... | 500.00           |
| 4-4½ ft.....  | <i>Each</i> 6.25 |

*virginiana glauca.*

|               |                  |
|---------------|------------------|
| 18-24 in..... | 225.00           |
| 24-30 in..... | 300.00           |
| 30-36 in..... | 400.00           |
| 3-3½ ft.....  | 450.00           |
| 3½-4 ft.....  | 500.00           |
| 4-4½ ft.....  | <i>Each</i> 6.25 |
| 4½-5 ft.....  | <i>Each</i> 7.25 |

## JUNIPERUS—continued

Price  
Per 100

JUNIPER VIRGINIA GLOBOSA

*virginiana globosa.*

|               |        |
|---------------|--------|
| 12-15 in..... | 150.00 |
| 15-18 in..... | 200.00 |
| 18-24 in..... | 300.00 |
| 24-30 in..... | 375.00 |

*virginiana Kettleeri.*

|               |           |
|---------------|-----------|
| 24-30 in..... | 300.00    |
| 30-36 in..... | 400.00    |
| 3-3½ ft.....  | 450.00    |
| 3½-4 ft.....  | 500.00    |
| 4-4½ ft.....  | Each 6.25 |
| 4½-5 ft.....  | Each 7.25 |
| 5-5½ ft.....  | Each 8.25 |

*pyramidaliformis Hilli.*

|               |           |
|---------------|-----------|
| 18-24 in..... | 225.00    |
| 24-30 in..... | 300.00    |
| 30-36 in..... | 400.00    |
| 3-3½ ft.....  | 450.00    |
| 3½-4 ft.....  | 500.00    |
| 4-4½ ft.....  | Each 6.25 |

*virginia pseudo-cupressus.* (Compact pyramidal habit.)

Silvery-gray color.

|               |        |
|---------------|--------|
| 18-24 in..... | 225.00 |
| 24-30 in..... | 275.00 |
| 30-36 in..... | 400.00 |
| 36-42 in..... | 450.00 |
| 42-48 in..... | 500.00 |

*virginiana Schottii.*

|               |           |
|---------------|-----------|
| 24-30 in..... | 300.00    |
| 30-36 in..... | 400.00    |
| 3-3½ ft.....  | 450.00    |
| 3½-4 ft.....  | 500.00    |
| 4-4½ ft.....  | Each 6.25 |
| 4½-5 ft.....  | Each 7.25 |
| 5-5½ ft.....  | Each 8.25 |

Price  
Per 100

PICEA. *Glauca Albertiana* (Alberta White Spruce).

|               |        |
|---------------|--------|
| 15-18 in..... | 125.00 |
| 18-24 in..... | 175.00 |
| 24-30 in..... | 250.00 |
| 30-36 in..... | 325.00 |
| 3-3½ ft.....  | 375.00 |
| 3½-4 ft.....  | 475.00 |

*excelsa.*

|               |        |
|---------------|--------|
| 15-18 in..... | 90.00  |
| 18-24 in..... | 140.00 |
| 24-30 in..... | 200.00 |
| 30-36 in..... | 275.00 |
| 36-42 in..... | 350.00 |

*Kosteriana.* Ksters blue spruce.

|               |                  |
|---------------|------------------|
| 15-18 in..... | <i>Each</i> 5.00 |
| 18-24 in..... | <i>Each</i> 6.00 |
| 24-30 in..... | <i>Each</i> 7.50 |

*pungens glauca*

|               |        |
|---------------|--------|
| 15-18 in..... | 250.00 |
| 18-24 in..... | 350.00 |
| 24-30 in..... | 450.00 |

*pungens*

|               |        |
|---------------|--------|
| 15-18 in..... | 175.00 |
| 18-24 in..... | 200.00 |
| 24-30 in..... | 275.00 |

PINUS. *Mugbus*

|               |                  |
|---------------|------------------|
| 12-15 in..... | 250.00           |
| 15-18 in..... | 350.00           |
| 18-24 in..... | <i>Each</i> 5.00 |
| 24-30 in..... | <i>Each</i> 6.00 |

PSEUDOTSUGA *Douglasi.*

|               |                  |
|---------------|------------------|
| 15-18 in..... | 200.00           |
| 18-24 in..... | 225.00           |
| 24-30 in..... | 300.00           |
| 30-36 in..... | 350.00           |
| 3-3½ ft.....  | 400.00           |
| 3½-4 ft.....  | 450.00           |
| 4-4½ ft.....  | <i>Each</i> 5.50 |
| 4½-5 ft.....  | <i>Each</i> 6.50 |
| 5- 6 ft.....  | <i>Each</i> 8.50 |

TAXUS *baccata repandens.*

|               |                  |
|---------------|------------------|
| 12-15 in..... | 250.00           |
| 15-18 in..... | 325.00           |
| 18-24 in..... | 450.00           |
| 24-30 in..... | <i>Each</i> 6.25 |

*columnaris* (Adam's Strain)

|               |                  |
|---------------|------------------|
| 18-24 in..... | 325.00           |
| 24-30 in..... | 450.00           |
| 30-36 in..... | <i>Each</i> 6.00 |

TAXUS—continued

Price  
Per 100

*cuspidata.*

|               |                   |
|---------------|-------------------|
| 12-15 in..... | 225.00            |
| 15-18 in..... | 300.00            |
| 18-24 in..... | 425.00            |
| 24-30 in..... | <i>Each</i> 6.00  |
| 30-36 in..... | <i>Each</i> 9.00  |
| 3-3½ ft.....  | <i>Each</i> 12.00 |

*cuspidata brevifolia.*

|               |                   |
|---------------|-------------------|
| 8-10 in.....  | 200.00            |
| 10-12 in..... | 250.00            |
| 12-15 in..... | 300.00            |
| 15-18 in..... | 400.00            |
| 18-21 in..... | 500.00            |
| 21-24 in..... | <i>Each</i> 6.50  |
| 24-30 in..... | <i>Each</i> 8.00  |
| 30-36 in..... | <i>Each</i> 10.00 |

*cuspidata densa.*

|               |                   |
|---------------|-------------------|
| 12-15 in..... | 225.00            |
| 15-18 in..... | 300.00            |
| 18-24 in..... | 450.00            |
| 24-30 in..... | <i>Each</i> 6.00  |
| 30-36 in..... | <i>Each</i> 9.00  |
| 3-3½ ft.....  | <i>Each</i> 12.00 |

*cuspidata capitata.*

|               |                   |
|---------------|-------------------|
| 18-24 in..... | 375.00            |
| 24-30 in..... | 475.00            |
| 30-36 in..... | <i>Each</i> 6.50  |
| 3-3½ ft.....  | <i>Each</i> 8.75  |
| 3½-4 ft.....  | <i>Each</i> 13.25 |



TAXUS CAPITATA



TAXUS—continued

Price  
Per 100

*intermedia.*

|               |                  |
|---------------|------------------|
| 12-15 in..... | 250.00           |
| 15-18 in..... | 325.00           |
| 18-24 in..... | 450.00           |
| 24-30 in..... | <i>Each</i> 6.25 |
| 30-36 in..... | <i>Each</i> 8.25 |

*Hatfield Spreader.*

|               |                  |
|---------------|------------------|
| 12-15 in..... | 225.00           |
| 15-18 in..... | 300.00           |
| 18-24 in..... | 450.00           |
| 24-30 in..... | <i>Each</i> 6.00 |
| 30-36 in..... | <i>Each</i> 9.00 |

*Hatfield upright.*

|               |                  |
|---------------|------------------|
| 15-18 in..... | 250.00           |
| 18-24 in..... | 325.00           |
| 24-30 in..... | 450.00           |
| 30-36 in..... | <i>Each</i> 6.00 |



TAXUS HICKSI

*media Hicksi.*

|               |                  |
|---------------|------------------|
| 12-15 in..... | 200.00           |
| 15-18 in..... | 250.00           |
| 18-24 in..... | 325.00           |
| 24-30 in..... | 450.00           |
| 30-36 in..... | <i>Each</i> 6.00 |

*media Hunnewelliana.*

|               |                  |
|---------------|------------------|
| 12-15 in..... | 225.00           |
| 15-18 in..... | 300.00           |
| 18-24 in..... | 450.00           |
| 24-30 in..... | <i>Each</i> 6.00 |
| 30-36 in..... | <i>Each</i> 8.00 |

TAXUS—continued

Price  
Per 100

*media Irish.*

|               |                  |
|---------------|------------------|
| 12-15 in..... | 225.00           |
| 15-18 in..... | 300.00           |
| 18-24 in..... | 450.00           |
| 24-30 in..... | <i>Each</i> 6.00 |
| 30-36 in..... | <i>Each</i> 9.00 |

*media Browni.*

|               |                  |
|---------------|------------------|
| 12-15 in..... | 225.00           |
| 15-18 in..... | 325.00           |
| 18-24 in..... | 475.00           |
| 24-30 in..... | <i>Each</i> 6.75 |

*media Kelseyi.*

|               |        |
|---------------|--------|
| 12-15 in..... | 225.00 |
| 15-18 in..... | 300.00 |
| 18-24 in..... | 450.00 |

*media Moon's Columnaris.*

|               |        |
|---------------|--------|
| 15-18 in..... | 250.00 |
| 18-24 in..... | 325.00 |
| 24-30 in..... | 450.00 |

*media Thayeri.*

|               |                  |
|---------------|------------------|
| 12-15 in..... | 225.00           |
| 15-18 in..... | 300.00           |
| 18-24 in..... | 450.00           |
| 24-30 in..... | <i>Each</i> 6.00 |
| 30-36 in..... | <i>Each</i> 9.00 |

THUYA *Occidentalis conica densa.*

|               |        |
|---------------|--------|
| 10-12 in..... | 100.00 |
| 12-15 in..... | 150.00 |
| 15-18 in..... | 175.00 |
| 18-24 in..... | 200.00 |
| 24-30 in..... | 250.00 |

*occidentalis Douglasi aurea.*

|               |        |
|---------------|--------|
| 18-24 in..... | 150.00 |
| 24-30 in..... | 200.00 |
| 30-36 in..... | 300.00 |
| 3-3½ ft.....  | 350.00 |
| 3½-4 ft.....  | 400.00 |
| 4-4½ ft.....  | 450.00 |
| 4½-5 ft.....  | 500.00 |

*occidentalis Douglasi spiralis.*

|               |        |
|---------------|--------|
| 18-24 in..... | 150.00 |
| 24-30 in..... | 200.00 |
| 30-36 in..... | 300.00 |
| 36-42 in..... | 350.00 |
| 42-48 in..... | 400.00 |

*occidentalis globosa.*

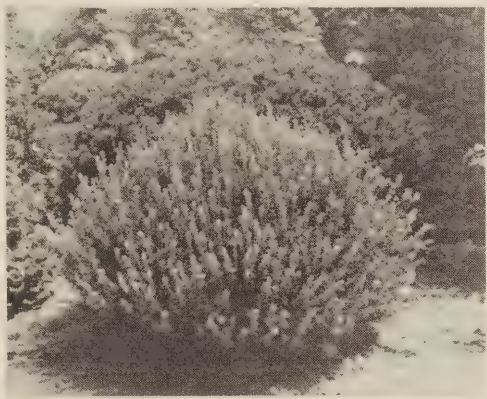
|               |        |
|---------------|--------|
| 10-12 in..... | 100.00 |
| 12-15 in..... | 150.00 |
| 15-18 in..... | 175.00 |
| 18-24 in..... | 225.00 |
| 24-30 in..... | 300.00 |

NEW TYPE OF TAXUS

CUSPIDATA MICROPHYLLA:

A distinctive new type of upright Taxus. Very fine needle. Will lend itself to most any topiary form.

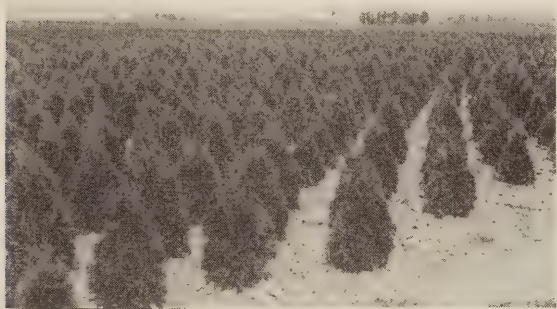
|               |          |
|---------------|----------|
| 15-18 in..... | \$275.00 |
| 18-24 in..... | 350.00   |
| 24-30 in..... | 450.00   |



CUSPIDATA VIRIDIS:

A spreading type Taxus distinctive for its long wide needle structure. Very dark green.

|               |           |
|---------------|-----------|
| 15-18 in..... | \$325.00  |
| 18-24 in..... | 450.00    |
| 24-30 in..... | each 6.25 |
| 30-36 in..... | each 8.25 |



THUYA NIGRA

THUYA—continued

*occidentalis little gem*

Price  
Per 100

|               |        |
|---------------|--------|
| 10-12 in..... | 125.00 |
| 12-15 in..... | 150.00 |
| 15-18 in..... | 175.00 |

THUYA—continued

Price  
Per 100

*occidentalis nigra.*

|               |           |
|---------------|-----------|
| 18-24 in..... | 150.00    |
| 24-30 in..... | 225.00    |
| 30-36 in..... | 300.00    |
| 3-3½ ft.....  | 350.00    |
| 3½-4 ft.....  | 400.00    |
| 4-4½ ft.....  | 450.00    |
| 4½-5 ft.....  | Each 5.00 |

*occidentalis pyramidalis.*

|               |           |
|---------------|-----------|
| 15-18 in..... | 100.00    |
| 18-24 in..... | 125.00    |
| 24-30 in..... | 175.00    |
| 30-36 in..... | 250.00    |
| 3-3½ ft.....  | 300.00    |
| 3½-4 ft.....  | 325.00    |
| 4-4½ ft.....  | 375.00    |
| 4½-5 ft.....  | 425.00    |
| 5-5½ ft.....  | 475.00    |
| 5½-6 ft.....  | Each 5.00 |

*occidentalis Rosenthali.*

|               |        |
|---------------|--------|
| 18-24 in..... | 150.00 |
| 24-30 in..... | 225.00 |
| 30-36 in..... | 300.00 |
| 36-42 in..... | 350.00 |
| 3½-4 ft.....  | 400.00 |

*occidentalis Wareana (siberica).*

|               |           |
|---------------|-----------|
| 18-24 in..... | 200.00    |
| 24-30 in..... | 250.00    |
| 30-36 in..... | 350.00    |
| 36-42 in..... | 400.00    |
| 3½-4 ft.....  | Each 5.50 |
| 4-4½ ft.....  | Each 6.50 |

*occidentalis Woodwardi.*

|               |        |
|---------------|--------|
| 10-12 in..... | 100.00 |
| 12-15 in..... | 150.00 |
| 15-18 in..... | 175.00 |
| 18-24 in..... | 225.00 |
| 24-30 in..... | 300.00 |

*plicata elegantissima.*

|               |        |
|---------------|--------|
| 18-24 in..... | 150.00 |
| 24-30 in..... | 200.00 |
| 30-36 in..... | 250.00 |
| 3-3½ ft.....  | 300.00 |

*orientalis*

|               |        |
|---------------|--------|
| 24-30 in..... | 175.00 |
| 30-36 in..... | 225.00 |
| 36-42 in..... | 300.00 |
| 42-48 in..... | 350.00 |
| 4-4½ ft.....  | 400.00 |



THUYA—continued

Price  
Per 100

*orientalis aurea nana.*

|               |                  |
|---------------|------------------|
| 8-10 in.....  | 85.00            |
| 10-12 in..... | 110.00           |
| 12-15 in..... | 135.00           |
| 15-18 in..... | 160.00           |
| 18-21 in..... | 190.00           |
| 21-24 in..... | 225.00           |
| 24-27 in..... | 250.00           |
| 27-30 in..... | 275.00           |
| 30-33 in..... | 300.00           |
| 3½-4 ft.....  | <i>Each</i> 5.00 |

*orientalis conspicua*

|               |        |
|---------------|--------|
| 18-24 in..... | 200.00 |
| 24-30 in..... | 250.00 |
| 30-36 in..... | 300.00 |
| 36-42 in..... | 400.00 |

*orientalis Bakeri.*

|               |        |
|---------------|--------|
| 15-18 in..... | 110.00 |
| 18-24 in..... | 150.00 |
| 24-30 in..... | 175.00 |
| 30-36 in..... | 200.00 |
| 36-42 in..... | 250.00 |

*orientalis compacta.*

|               |        |
|---------------|--------|
| 12-15 in..... | 110.00 |
| 15-18 in..... | 135.00 |
| 18-24 in..... | 175.00 |
| 24-30 in..... | 200.00 |
| 30-36 in..... | 250.00 |

*orientalis elegantissima.*

|               |                  |
|---------------|------------------|
| 18-24 in..... | 175.00           |
| 24-30 in..... | 225.00           |
| 30-36 in..... | 300.00           |
| 36-42 in..... | 350.00           |
| 42-48 in..... | 400.00           |
| 4-4½ ft.....  | 450.00           |
| 4½-5 ft.....  | <i>Each</i> 5.00 |
| 5-5½ ft.....  | <i>Each</i> 6.50 |
| 5½-6 ft.....  | <i>Each</i> 7.50 |

*orientalis Newarki.*

|               |        |
|---------------|--------|
| 15-18 in..... | 110.00 |
| 18-24 in..... | 150.00 |
| 24-30 in..... | 175.00 |
| 30-36 in..... | 200.00 |
| 36-42 in..... | 250.00 |

TSUGA CANADENSIS. Canadian Hemlock.

|               |        |
|---------------|--------|
| 18-24 in..... | 200.00 |
| 24-30 in..... | 300.00 |
| 30-36 in..... | 400.00 |
| 36-42 in..... | 500.00 |

## TERMS AND CONDITIONS OF SALE

This list cancels all previous quotations. All agreements and contracts are made subject to crop losses through unavoidable causes.

**THE PRICES** in this list are based upon present market conditions and are subject to change without notice. These are wholesale prices and apply only to wholesale quantities; in no case will we fill retail orders even from nurserymen. All orders should be made up of 10's or multiples of 10.

**TERMS.** 30 days net, 2 % discount 10 days, from date of shipment. Interest at 6 % per annum to be paid after maturity. These terms are offered to those of established credit. Cash, security, or satisfactory references are required from unknown parties. All shipments are F.O.B. Shiloh, New Jersey, unless otherwise agreed.

**SHIPPING.** Customers are requested to give definite instructions for shipping. In the absence of special instructions we will use our own judgment, but with the distinct understanding that it is without responsibility on our part. All shipments travel at the risk and cost of the purchaser.

**BOXES AND BALES** will be charged at actual cost.

**CLAIMS** for any cause must be made promptly on receipt of goods. Any stock that is not exactly as represented must be reported promptly and on authority should be returned to us immediately. We will cheerfully and without question credit back the unsatisfactory plants, or send others; but we will not entertain claims made after goods have been once accepted, or when report is not made within ten days after arrival of the stock.

**LIMITED LIABILITY AND NON-WARRANTY.** We express or imply no warranty as to productiveness or life of the stock we sell. It is mutually agreed that our liability for untruthfulness to name is confined to free replacement or refund of purchase price plus interest, and should the stock prove to be untrue to the name under which it is sold, it is further agreed that such adjustment shall be the liquidated damages and all the damages to which the purchaser shall be entitled by reason of the premises.

**INSPECTION.** Certificate of inspection will be furnished with every shipment.

**SPECIAL NOTICE.** Correspondents are requested to use their printed business letterheads. We do not quote price to retail buyers. We use every effort to limit the distribution of trade prices to those whom we know to be entitled to receive them.

**LOCATION.** We are located 4 miles west of Bridgeton on Bridgeton-Salem Pike and cordially invite a visit and inspection of our establishment.

**PERKINS-DE WILDE NURSERIES, INC.**

*SHILOH, NEW JERSEY*





